

**SIXTH SEMESTER UG DEGREE EXAMINATION, APRIL 2025**  
**(Regular/Improvement/Supplementary)**

**BBA HONOURS**  
**GBAH6B23T: INTERNATIONAL BUSINESS LAW**

**Time: 3 Hours****Maximum Marks: 80****Part A. Answer *all* the questions. Each question carries *one* mark.****Choose the correct answer.**

1. Which one of the following is not a type of IPR?  
A) Innovation      B) Patent      C) Trade secrets      D) Copyright
2. The minimum number of persons required to form a contract is \_\_\_\_\_.  
A) 4      B) 3      C) 2      D) 5
3. Offer + Acceptance = \_\_\_\_\_.  
A) Proposal      B) Agreement      C) consideration      D) Breach of contract
4. The Indian contract act come into existence in the year of \_\_\_\_\_.  
A) 1972      B) 1976      C) 1974      D) 1979
5. Which of the following ADR process is quasi-Judicial?  
A) Arbitration      B) Conciliation      C) Mediation      D) Negotiation

**Fill in the Blanks.**

6. The \_\_\_\_\_ protocol amended the Warsaw Convention.
7. UNCITRAL stands for \_\_\_\_\_.
8. Expansion of ICANN is \_\_\_\_\_.
9. \_\_\_\_\_ is a contract between a charter and a ship owner.
10. \_\_\_\_\_ and \_\_\_\_\_ are the two types of international business law.

**(10 × 1 = 10 Marks)**

**Part B. Answer any *eight* questions. Each question carries *two* marks.**

11. What is the main purpose of introducing INCOTERMS in international trade transactions?
12. Briefly, differentiate between international private law and international public law in the context of International Business Law.
13. What is anti-dumping duty?
14. Analyze the role and importance of competition/antitrust laws.

15. What are the remedies of breach of contract?
16. Explain the relationship between bill of lading and charter parties
17. When is consideration or object of an agreement unlawful?
18. Give a note about international trade agreements.
19. What is charter party? What are the main types of charter parties.
20. Briefly explain the rights and liabilities of the parties involved in a letter of credit transaction.

(8 × 2 = 16 Marks)

**Part C. Answer any *six* questions. Each question carries *four* marks.**

21. Define International Business Law and explain its significance in regulating international commercial transactions.
22. Discuss the essentials of a valid contract in international business transactions?
23. Compare and contrast the liability regimes under 'The Hague Rules' and 'The Hague-Visby Rules' concerning sea carriage, with specific reference to the obligations of the carrier.
24. Elaborate on Montreal convention.
25. Explain the concept of a letter of credit and its significance in international payment mechanisms.
26. Evaluate the advantages of international commercial arbitration over litigation in settling disputes in the international context.
27. Critically analyze the settlement mechanisms employed in international trade disputes.
28. Briefly explain the essential of a valid consideration.

(6 × 4 = 24 Marks)

**Part D. Answer any *two* questions. Each carry *fifteen* marks.**

29. Elaborate on the concept of letters of credit and their role in facilitating international payment mechanisms. Discuss the fundamental doctrines associated with letters of credit transactions.
30. Analyze the liability regime in sea carriage and the significance of The Hague Rules in governing the relationship between carriers and shippers.
31. Analyze the provisions of Sale of Goods Act, 1930.

(2 × 15 = 30 Marks)