

SIXTH SEMESTER UG DEGREE EXAMINATION, APRIL 2025

(Regular/Improvement/Supplementary)

BBA

GBBA6B12T: ORGANISATIONAL BEHAVIOR

Time: 2 ½ Hours

Maximum Marks: 80

**SECTION A: Answer the following questions. Each carries *two* marks.
(Ceiling 25 marks)**

1. What do you mean by Organisational Behaviour?
2. Comment on ego.
3. What is a formal group?
4. Mention the key elements of learning.
5. What is group behaviour?
6. What are social needs?
7. Comment on Type A personality.
8. What is autocratic leadership?
9. Define stress.
10. What is inter-personal conflict?
11. What are stimuli?
12. Define conflict management.
13. What do you mean by reference group?
14. Write a short note on managerial grid.
15. What is group counselling?

**SECTION B: Answer the following questions. Each carries *five* marks.
(Ceiling 35 marks)**

16. Explain perceptual process.
17. Enlist the process of team building.
18. Discuss the features of Organisational Behaviour.
19. Explain McGregor's Theory 'X' and Theory 'Y'.
20. Mention the qualities of a successful leader.
21. Explain Classical Conditioning Theory.
22. Discuss Freud Theory of personality.
23. What is MBO? Describe the steps involved in it.

SECTION C: Answer any *two* questions. Each carries *ten* marks.

24. What do you mean by Organisational Behaviour? Discuss the nature and scope of organizational behaviour.
25. What is group? Briefly discuss different types of groups.
26. Define motivation. Briefly explain Alderfer's ERG theory of motivation.
27. "One of the basic problems in managing change is to overcome people's resistance to change". What all techniques can you suggest to overcome such resistances?

(2 × 10 = 20 Marks)