D5BPS2302 **Reg. No.....**

Name: .....

FIFTH SEMESTER B.Sc. DEGREE EXAMINATION, NOVEMBER 2025

(Regular/Improvement/Supplementary)

PSYCHOLOGY

GPSY5B07T: SOCIAL PSYCHOLOGY

Time: 2 Hours **Maximum Marks: 60**

SECTION A: Answer the following question. Each carries *two* marks.
(Ceiling 20 marks)

Write short notes on:

1. Diffusion of responsibility.
2. Empathy-altruism.
3. Need for affiliation.
4. Destructive obedience.
5. Cognitive dissonance.
6. Self- serving bias.
7. Priming.
8. Experimental research.
9. Self-concept.
10. Sociology.
11. Correlation coefficient.
12. Altruistic personality.

SECTION B: Answer the following question. Each carries *five* marks.
(Ceiling 30 marks)

13. Write a note on evolutionary perspective on prosocial behavior.
14. How do we form attitudes? Explain.
15. Briefly describe Kelly's theory of causal attribution.
16. Explain 'groupthink'. What are the factors affecting it?
17. How do humans use non-verbal communication to understand others?
18. "Familiarity breeds contempt" – Provide evidence that contradicts this statement within the specific context of interpersonal attraction.
19. Define 'compliance.' What are the different strategies and tactics people use to induce compliance?

SECTION C: Answer any *one* question. Each carries *ten* Marks.

20. Write a detailed note on the nature and scope of Social Psychology.
21. Compare and contrast between trait theories and behavioral approaches to leadership.

(1 × 10 = 10 Marks)