D5BPS2202	Reg. No
	Name:

### FIFTH SEMESTER B.Sc. DEGREE EXAMINATION, NOVEMBER 2024

### (Regular/Improvement/Supplementary)

### **PSYCHOLOGY**

GPSY5B07T: SOCIAL PSYCHOLOGY

Time: 2 Hours Maximum Marks: 60

## SECTION A: Answer the following question. Each carries *two* marks. (Ceiling 20 marks)

#### Write short notes on:

- 1. Observational learning.
- 2. Deception.
- 3. Conformity.
- 4. Altruism.
- 5. Foot-in –the-door phenomenon.
- 6. Volunteering.
- 7. Implicit attitudes.
- 8. Fundamental attribution error.
- 9. Passionate love.
- 10. Culture.
- 11. Facial expressions.
- 12. Ingratiation.

# SECTION B: Answer the following question. Each carries *five* marks. (Ceiling 30 marks)

- 13. Briefly describe the trait theories of leadership.
- 14. What are attribution errors? Explain.
- 15. Explain how the presence of others can sometimes enhance individual performance and, conversely, lead to decreased effort in group tasks.
- 16. How do we acquire specific attitudes?
- 17. What insights did the Milgram's Obedience Experiment offer?
- 18. Elucidate the role of proximity in interpersonal attraction.
- 19. What are the different research methods in Social Psychology?

### SECTION C: Answer any *one* question. Each carries *ten* Marks.

- 20. Define Social Psychology. Provide an outline of the evolution of the field.
- 21. Explain the theories of prosocial behavior.

 $(1 \times 10 = 10 \text{ Marks})$