QP CODE: D3BCM2401	(Pages: 2)	Reg. No	:	.....
		Name	:	.....

THIRD SEMESTER FYUGP EXAMINATION, NOVEMBER 2025

Discipline Specific Core (DSC) Courses - Major

COM3CJ201 : Business Regulations

(Credits: 4)

Time: 2 Hours | **Maximum Marks: 70**

Section A

Answer the following questions. Each carries 3 marks (Ceiling: 24 marks)

1.	Who is a stranger to a contract.	BL1	CO1
2.	What is misrepresentation?	BL1	CO1, CO2, CO3, CO4
3.	Apply the principles of business law to a case where a seller refuses to deliver goods after advance payment.	BL3	CO1
4.	Describe any three rights of an indemnity holder (indemnified) under a Contract of Indemnity.	BL1	CO1, CO2, CO3, CO4
5.	What is the effect of 'ex post agency'?	BL1	CO1, CO2, CO3, CO4
6.	Define “Merchantable Quality” and explain its importance as an exception to Caveat Emptor.	BL1	CO1, CO2, CO3, CO4
7.	Illustrate the buyer's rights in the event of a breach.	BL2	CO1, CO2, CO3, CO4
8.	State any two cyber offences covered under the Information Technology Act, 2000.	BL2	CO1
9.	State any two advantages of E-Commerce for businesses.	BL2	CO1
10.	Give one example of how investigation under the IT Act can affect a business.	BL3	CO1

Section B

Answer the following questions. Each carries 6 marks (Ceiling: 36 Marks)

11.	A contracts to deliver 100 bags of rice to B on 1st July but fails to do so. What remedy is available to B?	BL3	CO3
12.	A delivers goods to B by mistake, and B consumes them. Apply the rule of quasi-contract.	BL3	CO1
13.	Explain the essentials of a valid pledge.	BL4	CO1, CO2, CO3, CO4
14.	Explain the rights of a surety against co-sureties under the Contract of Guarantee, with examples	BL3	CO1, CO2, CO3, CO4
15.	Explain Implied Warranties in a contract of sale.	BL2	CO1, CO2, CO3, CO4

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16.	Critically examine the legal consequences of breach by the buyer in a Sale versus an Agreement to Sell.	BL3	CO1, CO2, CO3, CO4
17.	Critically evaluate the effectiveness of digital signatures in ensuring security and authenticity in e-commerce transactions.	BL2	CO1
18.	Discuss the major types of Cyber Crime and how they can affect individuals and organizations.	BL2	CO1
Section C			
Answer any one question. Each carries 10 marks (1 x 10 = 10 Marks)			
19.	A agrees to sell his car to B for ₹5,00,000. Before the sale, it is discovered that the car had already been destroyed in a fire, unknown to both parties. Apply the essentials of a valid contract and explain whether this agreement is enforceable.	BL3	CO1
20.	Explain the rights of an unpaid seller under the Sale of Goods Act. Include rights against the goods and rights against the buyer personally, with suitable examples.	BL3	CO1, CO2, CO3, CO4
	CO : Course Outcome		
	BL : Bloom's Taxonomy Levels (1 – Remember, 2 – Understand, 3 – Apply, 4 – Analyse, 5 – Evaluate, 6 – Create)		