

FIRST SEMESTER FYUGP EXAMINATIONS NOVEMBER 2024
MINOR

COM1MN110 BUSINESS ANALYTICS FOR DECISION MAKING

Time : 2 Hrs

Maximum Marks : 70

BL : Bloom's Taxonomy Level (1 to 6) CO : Course Outcome

| Section A | | Ceiling Marks : 24 | | |
|---|--|--|----|-----|
| Answer all questions. Each carries 3 marks. | | | | |
| No. | Question | M | BL | CO |
| 1. | Discuss the rise of data analytics as a movement. | 3 | 2 | CO1 |
| 2. | Diagnostic analytics is used to answer the question “Why did a certain event occur?”. Comment on the above statement. | 3 | 2 | CO1 |
| 3. | How does prescriptive analytics aid decision-making in organizations? | 3 | 3 | CO3 |
| 4. | How can managers ensure that the data they use for decision-making is accurate and reliable? | 3 | 2 | CO2 |
| 5. | Discuss the importance of data visualization in understanding and communicating analytical insights? | 3 | 3 | CO1 |
| 6. | Why is effective communication important in the coordinating function of management? | 3 | 3 | CO1 |
| 7. | Mention two disadvantages of using secondary data in research. | 3 | 1 | CO1 |
| 8. | How does outdated information affect the usefulness of secondary data? | 3 | 3 | CO1 |
| 9. | Explain the direct observation method of data collection. | 3 | 1 | CO1 |
| 10. | What are closed-ended questions? Give an example of a closed-ended question that could be used in a customer satisfaction survey. | 3 | 2 | CO1 |
| Section B | | Ceiling Marks : 36 | | |
| Answer all questions. Each carries 6 marks. | | | | |
| No. | Question | M | BL | CO |
| 11. | Explain the role of Business Data Analytics in the current scenario of business. | 6 | 3 | CO1 |
| 12. | Explain the importance of both internal and external data sources in the data analytics process. How can combining structured and unstructured data enhance business insights? | 6 | 2 | CO1 |
| 13. | Elaborate on the processing steps carried out on cleaned data to derive at reasonable insights for business decisions. | 6 | 3 | CO1 |
| 14. | How can decision making with business data analytics contribute to improving operational efficiency and customer satisfaction? | 6 | 3 | CO2 |
| 15. | Compare and contrast operational and strategic decisions in terms of their scope and impact. | 6 | 4 | CO1 |
| 16. | Explain how non-programmed decisions require creativity and innovation, and why they are critical in uncertain situations. Provide an example from a business scenario. | 6 | 3 | CO1 |
| 17. | Analyze the importance of compatibility issues when using multiple sources of secondary data for research. | 6 | 5 | CO3 |
| 18. | How does direct observation differ from inspection in the context of data collection methods? | 6 | 4 | CO2 |
| Section C | | Answer any one question. Each carries 10 marks (1x10=10 marks) | | |
| No. | Question | M | BL | CO |
| 19. | Critically analyze the different types of analytics used in business decision-making. Discuss and provide examples of real-world applications. | 10 | 4 | CO1 |

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| 20. | Evaluate the role of effective leadership in fostering a motivating environment within an organization. How can leaders create a culture that promotes motivation and engagement among employees? Discuss the challenges they may face in this process. | 10 | 5 | CO1 |
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