D1ACM2504 **(2 Pages)** **Name.....**
Reg.No.....

FIRST SEMESTER M.Com DEGREE EXAMINATION, NOVEMBER 2025
(Regular/Improvement/Supplementary)

COMMERCE
FMCM1C04- MANAGEMENT THEORY AND ORGANIZATIONAL BEHAVIOUR

Time: 3 Hours **Maximum Weightage: 30**

Part A: Answer any *four* questions. Each carries *two* weightage.

1. What is TQM?
2. How does internal locus of control differ from external locus of control?
3. What is organizational culture? How does organizational culture becomes a liability?
4. "For learning drive is necessary". What is drive?
5. What is bottom of the pyramid approach?
6. What do you mean by Machiavellianism?
7. Define quality of work life?

(4 × 2 = 8 weightage)

Part B: Answer any *four* questions. Each carries *three* weightage.

8. Discuss the nature of perception. How does it differ from sensation?
9. What are the different ethical issues in OB?
10. "A good leader is not necessarily a good manager." Discuss this statement and compare leadership with management.
11. Discuss five big personality traits.
12. What is MDP? Explain the steps involved in MDP.
13. Explain system & contingency theory of management.
14. What do you mean by OB models? Explain various Models of OB?

(4 × 3 = 12 weightage)

(P.T.O.)

Part C: Answer any *two* questions. Each carries *five* weightage.

15. How is power important to organization? What are the different bases of power? Discuss the tactics which are used to gain and use power?

16. What is organizational development? Briefly describe various OD intervention techniques.

17. "A person is motivated only when he perceives that he has been given reward for his performance on equitable basis." Explain this statement pointing out ingredients of equity. Explain various advantages and disadvantages of equity theory of motivation.

18. What do you mean by a team in an organisation? How does a team differ from a group? What are the characteristics of an effective team?

(2 × 5 = 10 weightage)