

FIRST SEMESTER M.Com DEGREE EXAMINATION, NOVEMBER 2022**(Regular/Improvement/Supplementary)****COMMERCE****FMCM1C04- MANAGEMENT THEORY AND ORGANIZATIONAL BEHAVIOUR****Time: 3 Hours****Maximum Weightage: 30****Part A: Answer any *four* questions. Each carries *two* weightage.**

1. Define 'Quality Circle'. What is the relevance of QC in modern organizational context?
2. Explain the application of 'X' and 'Y' theories of motivation.
3. Describe the components of attitude with suitable examples.
4. Discuss group dynamics.
5. Explain the different stages of group formation.
6. Write a note on 'attribution theory'.
7. What is Transactional Analysis?

(4 × 2 = 8 weightage)**Part B: Answer any *four* questions. Each carries *three* weightage.**

8. Explain the components of 'Big Five' Personality factors.
9. What are the ethical issues in organizational behaviour?
10. Discuss briefly the models of organizational behaviour.
11. How is perception differ from sensation? Explain the perceptual process.
12. "Power in organizations influences decisions"- Discuss.
13. Describe the Porter –Lawler model of motivation.
14. Define "Organizational Conflicts" and also describe the tools for managing organizational conflicts.

Part C: Answer any *two* questions. Each carries *five* weightage.

15. Define Organizational Development. Discuss the techniques of OD interventions and also explain its importance.
16. Define Personality. Explain major personality attributes influencing organizational behaviour.
17. Define 'Learning'. Elucidate major dimensions of Classical conditioning, Operant conditioning and Social learning theories.
18. Briefly discuss modern management techniques contributed by Japanese and Korean management thinkers.

(2 × 5 = 10 weightage)